



Michigan Real Estate Education



Depend on the trusted leader in real estate education.

For more than 70 years, Kaplan has remained student-focused, results-driven, and committed to helping individuals achieve their educational and career goals.

We build futures —
**ONE SUCCESS STORY
AT A TIME.**

Complete your education in the comfort of your own home.

With Kaplan Online Instruction, you get the education you need to acquire your license or to keep your license active without ever leaving the comfort of your home or office.

Your lessons are accessed through the Internet when it's convenient for you, 24/7. And they're presented in a manner that keeps you interested and engaged in learning.

Obtaining your Michigan Real Estate Salesperson License has never been so easy!

Kaplan Real Estate Education provides everything you need to get your Michigan Real Estate Salesperson License. We go to great lengths to ensure that you receive a first-rate educational experience at an affordable price.

- Flexible learning solutions to help you pass the Michigan Salesperson Licensing Exam
- Quality courses developed by seasoned real estate professionals
- Up-to-date course materials that reflect current industry conditions
- Products that are designed to provide a logical and well-planned approach to the study process

Online course highlights

- Course content is tailored to Michigan's e-learning requirements
- Instructional graphics reinforce key concepts
- Interactive exercises keep you focused and increase material retention
- Unit exams test subject mastery and identify topics requiring additional review

Our study solutions help you:

- Complete your educational requirements in the shortest time possible
- Prepare for the Michigan Salesperson Licensing Exam with confidence
- Learn and retain the concepts you need for a successful career

Once you pass the exam and obtain your license, we help you build your career through our extensive selection of continuing education courses.



Michigan Real Estate Licensing Courses



Five Steps to Obtain Your Michigan Salesperson License

- 1. Complete Your Required Education:**
Salesperson applicants must complete a required 40-hour Michigan Real Estate Fundamentals course.
- 2. Complete and Submit Your Real Estate Salesperson License Application:**
Visit www.michigan.gov/icola to apply for your license.
- 3. Receive Authorization to Test:**
Once your application has been approved, you will receive an email from the State of Michigan notifying you of your authorization to register for the exam.
- 4. Take the Michigan Salesperson Licensing Exam:**
Register and pass the salesperson's exam with the exam provider, Psychological Services, Inc. (PSI). To schedule your exam, you may visit the PSI website at <http://candidate.psiexams.com/index.jsp>
- 5. Consider Obtaining an Employing Broker:**
In order to practice as a real estate salesperson, you must be sponsored by a licensed Michigan Employing Broker.

We make it easy for you to complete your Salesperson licensing requirements!

Kaplan Real Estate Education provides everything you need to get your Salesperson real estate license in Michigan. You'll complete the state-required hours of approved education and be prepared for the state exam. Start your career with Kaplan's industry-leading course content and easy-to-use online course system.

Salesperson Licensing Courses

- Michigan Real Estate Fundamentals 40-Hour/Exam Prep Package: Online | **\$199**
- Michigan Real Estate Fundamentals 40-Hour Course: Online | **\$179**

Salesperson and Broker Exam Prep Package

- Michigan Real Estate Exam Prep Package: Online | **\$109**

Salesperson and Broker Exam Prep: Individual Products

- Your Guide to Passing the PSI Exam Prep: QBank | **\$99**
- Michigan State Portion Exam Prep: Booklet | **\$29**

Increase Your Chances of Passing!

Kaplan Real Estate Terms App | \$29.99



600 key terms in 24 categories, including:

- Real Estate Taxes and Other Liens
- Real Estate Contracts
- Real Estate Financing: Principles
- Real Estate Financing: Practice

Available on:

iPhone[®] | **iPod**[®] | **iPad**[®] | **BlackBerry**[®]
Android[®] | **Intel**[®]

Just \$29.99—Buy It Today!



Michigan Real Estate Continuing Education



Featured Continuing Education Packages

Michigan 2010-2012 Complete CE Package | \$99

This package contains all the CE course content you need for your 3-year renewal cycle: 18 hours of our best CE courses (including a total of 6 hours towards the 2010, 2011, and 2012 legal update requirements) and 12 hours of electives.

- Sustainable Housing and Building Green
- Michigan 2012 Legal Update
- Understanding Credit and Improving Credit Scores
- Michigan 2011 Legal Update
- Fair Housing with Legal Update 2010
- Michigan 2010 Legal Update

Michigan 2010-2011 Catch-Up Package | \$69

The state of Michigan requires 2 hours of legal updates to be completed each year and 12 hours of elective CE to be completed every three years. If you missed the required legal update education requirement for 2010 and 2011, this package is for you!

This package consists of 12 hours of our best CE courses, including 2010 and 2011 legal update requirements (total of 4 hours). Complete your "catch-up" CE requirements in this all-inclusive package!

- Michigan 2011 Legal Update
- Sustainable Housing and Building Green
- Fair Housing with Legal Update 2010

Keep your license active!

Kaplan Real Estate Education provides everything you need to maintain your real estate Salesperson or Broker license in Michigan. Satisfy the educational requirements and distinguish yourself from your competitors with relevant and up-to-date continuing education courses that reflect essential industry trends and the latest rules and regulations for real estate professionals.

Salesperson and Broker CE Packages

- Michigan 2010-2012 Complete CE Package: Online | **\$99** | 18 Hours
- Michigan 2010-2011 CE Catch-Up Package: Online | **\$69** | 12 Hours
- Michigan 2012 CE Package: Online | **\$39** | 6 Hours
- Michigan 2011 CE Package: Online | **\$39** | 6 Hours

Salesperson and Broker CE Courses

- Fair Housing with Legal Update 2010: Online | **\$39** | 6 Hours
- Risk Management: Online | **\$39** | 6 Hours
- Introduction to Commercial Real Estate Sales: Online | **\$39** | 6 Hours
- Real Estate Finance Today: Online | **\$39** | 6 Hours
- Sustainable Housing and Building Green: Online | **\$29** | 4 Hours
- Homes For All: Serving People With Disabilities: Online | **\$29** | 4 Hours
- Understanding Credit and Improving Credit Scores: Online | **\$29** | 4 Hours
- Michigan 2011 Legal Update: Online | **\$19** | 2 Hours
- Michigan 2012 Legal Update: Online | **\$19** | 2 Hours